NAME _____________________________________

ADDRESS ___________________________________

4-H CLUB _________________________________

PROJECT ___________________________________

LEADER _____________________________________

RECORD STARTED ____________________ RECORD CLOSED ______________

WHY KEEP RECORDS?

Keeping records on your project can be interesting and fun.

Good records will:

* Help you learn about animals, their rate of growth, the cost of feed, and their habits.
* Help you learn future projects.
* Let you know if you made or lost money, and how much.
* Improve your management practices.
* Give you a record of your project activities

Keep this record as a part of your Member’s Personal 4-H Record (4-H 1192), which provides space for a complete record of your 4-H projects and activities. This information is helpful if you ever apply for 4-H awards or scholarships.

I. MY 4-H PROJECT PICTURES

(Attach one picture of your 4-H project animal or animals at the beginning of your project, and one picture of your animal or animals at the end of your project. This will show how the animal or animals have grown and developed during your project year.)
RECORD SHEET – FOR MARKET ANIMAL GOING TO AUCTION

Name of Goat ___________ Breed ________________ Date of Birth ___________________

1. PROFIT/LOSS STATEMENT
   A. Estimated PROJECT INCOME (from auction) $ ________________ (A)
   B. PROJECT EXPENSES
      1. Cost of kid (include any buck fees) $ ________________
      2. Feed $ ________________
      3. Vet $ ________________
      4. Supplies/Bedding/Misc. $ ________________
      5. TOTAL EXPENSES $ ________________ (B)
   C. Expected PROFIT or LOSS
      (INCOME (A) – TOTAL EXPENSES (B) $ ________________

2. RATE OF GAIN
   A. Final Estimated Weight (Date: _____________) ________________ lbs.
   B. Beginning Weight (Date: _____________) ________________ lbs.
   C. Total Gain (A-B= Total Gain) ________________ lbs.
   D. Total Days On Feed ________________ days
   E. Rate of Gain (C/D= Rate of Gain) ________________ lbs./day

REMEMBER-RECORDS ARE ONLY AS GOOD AS WHAT YOU PUT INTO THEM!!!!

Make sure your animals are clean, their pens clean and well-bedded, and keep your area clean at all times. This shows visitors to the fair and buyers as well that you work hard and take pride in your project. Be sure to thank your buyers after the sale to let them know that you appreciate their support.
II. MY MEAT GOAT ANIMAL SUMMARY
A. Animal inventory and show record include all the meat animals you own, going to Fair.

<table>
<thead>
<tr>
<th>Animal name</th>
<th>Breed</th>
<th>Date Born or purchased</th>
<th>Value at start of record</th>
<th>What happened to Animal (Record Date)</th>
<th>Value at close of record or when sold</th>
<th>Show Record</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Kept</td>
<td>Sold</td>
<td>Died</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TOTALS**
Item 2

B. FEED RECORD
Show the Total fed to all your project animals:

<table>
<thead>
<tr>
<th>AMOUNT</th>
<th>VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>HAY</td>
<td></td>
</tr>
<tr>
<td>MINERAL</td>
<td></td>
</tr>
<tr>
<td>GRAIN</td>
<td></td>
</tr>
</tbody>
</table>

Total cost of feed fed
Item 3

OTHER PROJECT EXPENSES
Enter the cost of supplies, bedding, veterinarian visits, marketing, registration fees, items used from home supply, show expenses, etc.

<table>
<thead>
<tr>
<th>Date</th>
<th>Items</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total
Item 4
**FINANCIAL SUMMARY**

<table>
<thead>
<tr>
<th>Income</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item 1. Value of animals at close of record (Item 1)</td>
<td>$_________</td>
</tr>
<tr>
<td>Item 2. Value of animals at start of record (Item 2)</td>
<td>$_________</td>
</tr>
<tr>
<td>Item 3. Feed cost (Item 3)</td>
<td>$_________</td>
</tr>
<tr>
<td>Item 4. Other expenses (Item 4)</td>
<td>$_________</td>
</tr>
</tbody>
</table>

TOTAL INCOME $_________  TOTAL EXPENSES $_________

---

**FEED RECORD**

1. **RATION:** What did you feed your goat? (Please check all that apply – look at the ingredient tags on your feed if you used bagged feed.)

   **A. Feed (Grains)**
   - [ ] pellets
   - [ ] mixed grain
   - [ ] whole grain
   - [ ] other (__________)

   **B. Types of Grain**
   - [ ] corn
   - [ ] oats
   - [ ] soybean
   - [ ] linseed
   - [ ] other (__________)

2. **FEED AMOUNTS & COSTS**

   **A.** Approximate cost per hundred weight (cwt.) of grain ration.  $ ________________

   **B.** Approximate amount fed during project.
   
   - Daily: ___________ lbs.
   - Total during project: _______________ lb

   **C.** Approximate cost of roughage (per bale, etc.)  $ ________________

   **D.** Approximate amount of roughage fed during project (total).
   
   - a. Daily: ___________ amount used.
   - b. Total during project: _______________ amount used.
My Meat Goat Animal Summary. (See my attached sheet)

QUESTIONS

1. What did you enjoy most about your project this year?

_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________

2. Did you think your project was worthwhile regardless of profit or loss?

_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________

3. How did you pick out your 4-H project (Genetics confirmation, how you bought it. Like finding a breeder, auction, or other.)

_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
_________________________________________________________________________
How I Marketed My Goat Project

One of the most important parts of any market animal project is marketing. This includes writing letters and talking to prospective buyers. Make sure your letter is personalized. It should introduce yourself, state why you are participating in the auction, state the dates and times of the sale and why you would like them to come. You should never pressure a prospective buyer into buying your animal. A better tactic is to invite the buyer to come early to meet you and see your animal. Spelling and grammar is very important, so double check before you send it out.

**My Marketing Plan** Tell how you marketed your project. Did you send out letters? Did you call prospective buyers? How did you decide who you were going to send a letter to? ______________

This is a Copy/Sample of My Buyer's Letter. You can either write your letter here or attach a copy of what you sent out.

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________

_____________________________________________________________________________________________________
PROJECT PROGRESS AND MANAGEMENT RECORD

1. What are your project goals for this year?

2. Explain how you are financing your Meat Animal project(s) this year.

3. Give a brief description of the housing for your animal(s) and how you determined how much space was needed.

4. Explain the rations fed your animal(s) and how you decided what diet was required.

5. Tell how you trained and prepared your animal(s) for show.
6. If you’ve been in the Meat Animal program more than one year, are you doing anything different with your animal(s) this year? Explain your answer.

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________

7. What was your biggest project management problem this year? How did you deal with it?

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________

8. What do your records tell you about improving future Meat Animal projects?

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________

9. List any other club activities in which you have participated and responsibilities you have assumed (for example, tours, judging contests, junior leader, club offices held, shows).

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________