Date: September 5, 2017
To: Potential 2017 Livestock Buyer
From: Eva Beeker, Program Coordinator, 4-H Youth Development
Re: 2017 St. Joseph County 4-H Market Livestock Sales

On "Sale Day", Thursday, September 21, 2017:
1. Stop by the Buyer Registration Table set up inside the Livestock Show Arena on the south side. Registration begins at 8:00 a.m. and continues through the Small and Large Animal Sale for as long as necessary. Bring the enclosed copy of your buyer registration card (pink) with any necessary changes to the information and return signed to the Buyer Registration Table where you will receive your official buyer number.

The Small Animal sale (in the east end of the livestock show arena) begins at 10:00 a.m. the Large Animal sale (in the west end livestock show arena) begins at 10:30 a.m. and the order of the Large Animal sale is lambs, market beef, dairy steers, gallon of milk, dairy feeder steers, and hogs and the order of the Small Animal sale is rabbits, goats, chickens and turkeys.
2. The auctioneers’ sale price is final and NO MONEY may be added to lots after the sale. Also, all lots within the swine weight groups must be shipped to the same destination.

Following the Sale:
3. Buyer Invoicing/Payment: Go to the Sale Check-Out Window to pick up your buyer invoice. You have the choice of either paying for your livestock the day of the sale, or mailing a check made payable to St. Joseph County 4-H Livestock Association to Sturgis Bank & Trust, PO Box 126, Centreville, MI 49032. You may also pay for livestock on Friday, September 22 from 9:00 a.m. to 5:00 p.m. at the 4-H office located between barns #43 and #44 on the fairgrounds.

4. Payment Due Date: 4-H market livestock payments are due and payable to St. Joseph County 4-H Livestock Association by Friday, October 6, 2017. No checks for any 4-H members are released until payments have been received for all animals sold through the 4-H Market Livestock Sales. After Friday, payments must either be mailed or delivered to Sturgis Bank & Trust at the branch office located at 158 W. Main St. in Centreville.

Livestock Support Price: Please be aware that you may arrange at the Sale Check-Out Window to receive support price on market steers, dairy feeder steers, hogs, lambs and goats when you stop to pay your invoice. There will be one (1) designated market for each species of market livestock listed above. All animals must be shipped to the designated market.

5. Important Support Price Payment Information: Buyers only need to pay the difference between the sale price and the “market price”. The designated market will then mail the payment for the support price value of the animal to Sturgis Bank & Trust as the “balance due” for the sale of the animal in question.

6. Shipping Destination Options: Give the clerk at the Sale Check-Out Window complete information on the shipping destination of each animal you purchased. Shipping options include:
   • Ship to the “designated market” (limited to cattle, hogs, lambs and goats).
   • Ship for "complimentary processing" (available for rabbits, chickens and turkeys if desired).
   • Ship to slaughter/processing plant of your choice.
   • Pick up by buyer (or by a trucker arranged for by the buyer, except hogs). *

   * 4-H market hogs are not required to be tested for pseudorabies as a condition of exhibition. However, due to the fact that 4-H market hogs exhibited at fair are not tested, ALL 4-H market hogs, per Fair requirements, must go directly to a terminal market or slaughter/processing facility. Absolutely NO private trucking of market hogs will be allowed.
“Default” Destinations for 4-H Market Livestock Policy

Notify the 4-H Office at 269/467-6167 with destination information by

⇒ 12:00 noon on Friday, September 22, 2017 ⇐

If we have not heard from you by this deadline regarding your choice of destination(s) for the livestock you purchased, we will assign the following default destinations, where applicable (which will remain in effect unless we subsequently hear from you regarding other destination choices):

♦ Market steers (beef and dairy), dairy feeder steers, hogs, lambs, and goats will be resold to the designated 4-H support price market.

♦ Market chickens, turkeys and rabbits will be processed and frozen (as a complimentary service) and will be available for pick-up as noted below under item no. 9.

7. Trucking Arrangements: MSU Extension staff and volunteers will arrange all animal trucking. You must notify the 4-H Livestock office if you plan to arrange your own transportation. Hogs must be trucked by 4-H authorized trucking.

8. Poultry and Rabbit Processing Service: Please notify the 4-H livestock office if you would like your chickens, turkeys or rabbits processed. The 4-H member covers the cost of processing (including freezing). Special Note: You may choose to donate chickens, turkeys and rabbits to a food bank; they will be delivered to the food bank for you.

9. Buyer Pick-Up of Processed Poultry/Rabbits: Building No. 46 on the fairgrounds in Centreville from 5:00 - 7:00 p.m. on Wednesday, October 4, 2017. Policy Regarding Unclaimed Processed Poultry/Rabbits: Unclaimed poultry and rabbits will be "donated" and delivered to the nearest food bank on the evening of October 4.

10. If you purchased the Grand Champion or Reserve Grand Champion hog carcass, you need to call Butcher Bob’s, LaGrange, Indiana (260/499-3400) to make arrangements for pick-up of the processed meat. Butcher Bob's will bill you directly for the slaughter and processing. Both hog carcasses will already have been processed, and selected "cuts" of meat cured (smoked), according to a standard "cut, cure and wrap" plan for a two-person family.

11. If you purchased the Grand Champion Beef Carcass or Reserve Grand Champion Beef Carcass, you need to call Yoder Meat & Cheese Co., Shipshewana, Indiana (260/768-4715) to let them know how you would like the carcass(es) processed and to make arrangements to pick up the processed meat. Yoder's will bill you directly for slaughter and processing costs.

12. If you purchased the Grand Champion Lamb Carcass or Reserve Grand Champion Lamb Carcass, you will need to call Yoder Meat & Cheese Co., Shipshewana, Indiana (260/768-4715) to make arrangements to pick up the processed meat. Yoder's will bill you directly for the combined slaughter/processing fee. Both carcasses will already have been processed and wrapped according to a standard “cut and wrap” plan for a two-person family.

13. If you purchased the Grand Champion Goat Carcass or Reserve Grand Champion Goat Carcass, you will need to call Butcher Bob’s, LaGrange, Indiana (260-499-3400) to arrange for pick-up of the processed meat. Butcher Bob’s will bill you directly for the combined slaughter/processing fee. Both carcasses will already have been processed and wrapped according to a standard “cut and wrap” plan for a two-person family.

14. Buyer Phone Contact Information: Please provide the check-out clerk with information on where and when we can reach you by phone (including phone numbers) on Friday, September 22 in case we have questions regarding the destination of the livestock you purchased.

15. Proxy Bidders Available: If you are unable to attend the sale, but would like to participate in the sale by “proxy”, please consider contacting one of the following individuals to bid on your behalf:

♦ Jeff Brazo, 269/651-1761 (work) or 269/651-9076 (home) ➔ small animals

♦ Ken Klopfenstein, 269/489-2735 ➔ large animals