B U Y E R ’ S  F E E D B A C K  T H I S  Y E A R
(We want to keep our reputation as a good market program to support)

1. Thank You’s written on a piece of notebook paper, not even in 4-Her’s handwriting, delivered by parents.
   * Get a thank you card, or even make a nice card. A frame is highly recommended. These buyer’s spent a lot of money on your animal.

2. Not being approached by the child—the parent making the contact and follow up. This is the youth’s project—not the parents!

3. Signatures being asked for, or demanded, with no explanation of purpose—where’s the sales pitch?

4. Parents pressing buyers to buy their kids animal, as they have done business with the family in the past.

5. Complaints that the buyer lives too far away.
   * Call them and try to work something out, again—they bought your animal which is a big purchase, thank them!

6. Previous buyers not being approached. We have heard this from multiple buyers, some say they may not return. The previous buyers are listed on the buyer’s brochures provided to hand out when asking for potential buyer’s signatures.

7. Think about who you are asking. Are they true potential buyers. Letters went out to approximately 700 buyers this year. Many are Aunts, Uncle, neighbors, etc. Are they truly considering buying? You want true potential buyers at the auction.

8. Thank them in an timely manner, even if you reach out by phone at first to say you may not be there until a bit later but you truly appreciate them.
COUNTY MEDAL/AWARDS PROGRAM

WHO: All 2017 4-H Members and their Families
WHEN: Sunday, November 5, 2017 at 3:00pm
WHERE: Shelby High School Auditorium

This year’s Awards ceremony will again be held in Shelby MI at the Shelby High School (641 N State St, Shelby, MI 49455). This ceremony is to recognize all 4-Her’s for their completion of the 4-H year (actively participating in a 4-H club or program by attending 6 or more meetings.) You will be presented with your year pin upon entry. For those who showed outstanding achievement, there will be awards presented which include county project medals, youth awards, HDC High Point and more.

Please bring at least 1 canned good each, if possible, as we will be working on the “community” part of the pledge, by helping to fill Oceana County food banks.

We ask that you please bring a “finger food/dessert” to share after the ceremony so we can all have some time to get to know each other better over some goodies.

We hope you all join us in celebrating the accomplishments of the 2017 4-H year!

LEADER’S BANQUET

The 2017 Leader’s Banquet is being held Monday, November 13th beginning at 6:30 p.m. at the New Era Reformed Church located at 4775 1st St, New Era, MI 49446.

Invitations have been mailed to those who were active leaders and resource leaders for the 2017 4-H year. This year’s theme is “Through the Years”.

Thanks to Trudy Sibley and Ann Marie Overla for planning, decorating and ensuring that this event is always a good time!

The Oceana County 4-H Youth Council will present a check to the Crystal Valley Care Fund for the amount of $2,265.00, the monies they raised during the yard sale in July.

Thank you to Trudy Sibley, Ann Marie Overla, Karen Pankow and ALL of those who donated their time to spend the week at the Fairgrounds organizing and running this event.

If you would like to help with next year’s yard sale/bake sale call the Extension office to be added to the committee. This is a great service to the community and more adult help is always welcome and appreciated.
MARKET PROJECT SIGN UPS

Signups for ALL market projects will begin on Sat., Nov. 11th. They will be held at the new office building at 844 S. Griswold Street, Hart.

This year's order is:
8:00-8:30 a.m. Small & Junior Markets
8:30-9:00 a.m. Swine
9:00-9:30 a.m. Beef
9:30-10:00 a.m. Lambs

If you have not already enrolled this must be done first. Enrolling has 2 steps:
1. Going online to https://mi.4honline.com
2. Paying your $20 per person yearly enrollment fee at the MSUE Office

After this is done you can pick up an application to participate, in whichever market project you are trying to get into, at the office. There are minimum age requirements to be met on some projects. There are NO GUARANTEES that you will get into the project of your choice. There is limited space for market animals at the Oceana COUNTY Fair so we can only accept as many as there is space for. There are no refunds on 4-H enrollments. The limits are in the rules, which are part of the project application packet.

On signup day – you, your parent/legal guardian or sibling are THE ONLY ones who can be in line for your spot. If anyone else is holding a spot for you, you will be directed to go to the back of the line. Lines will be monitored.

Your online registration, and payment must be done before this date. ALL signatures must be on your application forms in order to turn your application in. We will be taking a waiting list this year.

The applications are online at the MSU Oceana County portal page. You can find this page at: http://msue.anr.msu.edu/county/info/oceana

Any questions please ask your leader or call the office at 873-2129.

The STEER WEIGH-IN takes place in the Beef Building at the Oceana County Fairgrounds. It will be held on Sat., Dec. 2nd from 8:00-10:00 a.m. Your steer will be weighed to get your starting weight, tag number scanned & picture taken. If you personally can not attend, you must inform the office of the name of your sibling or parent bringing the animal in your absence. This is worth 1 non-club point for steer and feeder calf members who are present.

If you are the waiting list for a steer you will want to bring your steer to be weighed to remain on the list.
UPCOMING MEETINGS

YOUTH COUNCIL

Youth Council meetings are held the 2nd Monday of each month, except December and August. Due to the Leader’s Banquet being on the 2nd Monday for November, the next Youth Council meeting will be on Monday, January 8, 2018.

OCHDC

HDC meetings are held the 3rd Monday of each month, except December and August.

The next Oceana County Horse Developmental Committee meeting will be held Monday, November 20th, in the Conference room at the County Services Building (844 S. Griswold Street, Hart). This meeting begins at 7:00 p.m.

As this is the last meeting of the calendar year, and before the holidays, if everyone can bring a finger food to share to celebrate the upcoming holidays that would be appreciated.

This is a MANDATORY meeting for all horse club leaders and HDC members. If you absolutely cannot attend you need to contact Samantha before Thursday, November 16 at 12:00 Noon.

REMINDER: If schools are closed due to inclement weather the Meetings will also be cancelled. If you are not sure if one is being held or not please call the office at 873-2129 before making the trip.

LEADER ENROLLMENTS—Leader’s, make sure you have re-enrolled at https://mi.4honline.com. Members may not be accepted into your club until we know you are returning. We also need your civil rights agreement signed and returned, along with your club registration.

Prior to this you need to have turned in 1 set of minutes from last year and your financial statement, even if it is ZERO. This is a FEDERAL requirement. This will close out last year for your club.
4-H Fun Facts

Emblem and Name

The 4-H emblem is a green four-leaf clover with the white letter "H" placed parallel to the mid-rib of each leaf. The H's stand for head, heart, hands and health.

The four-leaf clover symbolizes good luck and achievement. The emblem is protected by copyright held by the U.S. Department of Agriculture.

Colors

The official 4-H colors are green and white. The white symbolizes purity. The green, nature's most common color, represents life, springtime and youth.

Pledge

The pledge...
My head to clearer thinking.
My heart to greater loyalty.
My hands to larger service, and
My health to better living.
For my club, my community, my country and my world.

Motto

The 4-H Motto is the aim of every 4-H member and leader:
To Make the Best Better

Slogan

The 4-H Slogan reflects the mission of 4-H work:
Learn By Doing
Beginning November 6th you will find us at the new County Services Building, at 844 S. Griswold Street, Hart, MI.

Around that date, to come into the office are there if you need 873-2129, to verify we please call ahead.