As a member of the Junior Market Animal Project, you are required to submit your records as part of an educational project notebook in order to show your animal at the Oceana County Fair. This notebook must be shown to the Poultry Superintendent or designated Small Market Weighmaster at the time of weigh-in and then entered by you in the Educational Notebook Division at the Oceana County Fair on Entry Day.

IF YOU ARE A LITTLE BUDDY PLEASE CHECK HERE: _____

My big buddy is: ____________________________________________

NUMBER OF YEARS IN PROJECT: ________

AGE: ________

Your age you enter depends on how old you were on January 1, 2017.

Use this sheet as the first page of your project record book. Fill it out completely.

Please print or type neatly.

NAME ________________________________________________________________

4-H CLUB _____________________________________________________________

LEADER _____________________________________________________________

DATE RECORDS STARTED ___________ DATE ENDED _______________
JUDGE’S SCORE/COMMENT SHEET

(PLEASE DO NOT REMOVE, PLACE THIS SHEET IN SHEET PROTECTOR OR GLUE TO COVER). This sheet must be keep free to the judge to write their comments.

This sheet should help the junior market member understand their ribbon placing.

A. **Specific educational value or worth**
   - __ All questions were answered completely
   - __ All calculations were correct
   - __ Calculations were incorrect
   - __ Questions were not completely answered
   - __ Questions were not answered (missed questions)

B. **Notebook contains all project records**
   - __ Notebook contained all project records and were fully completed
   - __ Notebook contained additional project related information (research materials etc.)
   - __ Project records were incomplete
   - __ There was no additional project related information

C. **Accuracy, neatness and general appearance**
   - __ Notebook was neat in appearance (typed/hand printed)
   - __ Notebook pages were clean and stain free
   - __ Notebook pages were in order and complete
   - __ Notebook pages were out of order and missing pages
   - __ Notebook was difficult to read and messy
   - __ Notebook had wrinkled and stained pages

Other Comments: ____________________________________________________________________
_________________________________________________________________________________
OBJECTIVES

1. Develop desirable work habits, sportsmanship, and ability to cooperate and express ideas through participation in projects, discussions, method demonstrations, judging teams, and exhibits.
2. Experience the pride and responsibility of leasing/owning and caring for poultry.
3. Learn how to feed, fit, show, breed and raise poultry.
4. Learn proper handling procedures to prevent injuries to members and their poultry projects.
5. Appreciate and use scientific information in poultry production and marketing.
6. Improve knowledge of grading, marketing and merchandising of poultry and poultry products.
7. Improve knowledge of the nutritive value of poultry meat and eggs and how they contribute toward good health.
8. Learn the importance of the poultry industry to the local, state, and national economies.
9. Acquire information on the opportunity that poultry offers as a career.

This record book is part of your Junior Market Turkey project. By keeping records up-to-date you will be able to see how much progress you make as you set goals and work to accomplish them. Write or type neatly and clearly. Please keep the pages in order. Feel free to add extra pages at the end of your notebook. Pictures are a required part of your notebook. Taking pictures of your project animal throughout the project will indicate how your animal has grown and developed. Add pictures to your notebook on a separate piece of paper.

SCORING CRITERIA
The following breakdown will be used during the judging process of all market livestock notebooks.

A. Specific educational value or worth 30%
B. Creative way of showing what has been learned 10%
C. Notebooks contains all project records 50%
D. Accuracy, neatness and general appearance 10%

The Oceana County Agricultural Society encourages parent assistance with your project and project notebook. **If a parent or adult helped you in filling out your notebook** please have them sign below that the answers are YOUR answers and that they assisted you in writing of the answers and understanding of the questions only.

_________________________________________________________
(Signature of person helping with notebook)

_________________________________________________________
(Printed name by member)
My Turkeys Names are: (if you did not name your market turkeys, what is the name of your showmanship bird)

__________________________________________________________________________________

My Turkey’s breeds are:_________________________________________________  

What color are your Turkeys: _______________________________________

My Turkey’s favorite thing to do is: ________________________________

__________________________________________________________________________________

WEIGHT CHART

<table>
<thead>
<tr>
<th>Date</th>
<th>Age</th>
<th>Weight</th>
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</table>

FINAL WEIGHT (FW)_________  AGE_________  DATE_________
# EXPENSES

**(A)** Cost of poult $____________________

<table>
<thead>
<tr>
<th>DATE</th>
<th>LBS. OF FEED</th>
<th>TYPE / VARIETY</th>
<th>COST</th>
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</thead>
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</table>

**(B)** Total spent on feed $$

<table>
<thead>
<tr>
<th>DATE</th>
<th>OTHER EXPENSES, VET, SUPPLIES, HOUSING, ETC.</th>
<th>COST</th>
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</table>

**(C)** Total spent on other expenses $$

<table>
<thead>
<tr>
<th>DATE</th>
<th>TOTAL SPENT ON OTHER EXPENSES</th>
<th>COST</th>
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**Grand total of all expenses (TE): $____________________**

(total of A, B and C)

\[
\text{Total Expenses (TE)} \div \text{Final Weight (FW)} = \text{Break Even Price (BE)}
\]

(or total cost per pound to raise your animal)

**Have your parent, leader or an older teen in your club help you figure out your breakeven price. The breakeven price is the price that you need to get at the Junior Market animal auction in order to not lose money on your market project.**
Your project requires regular care and management. Include the following:

- Feeding and watering practices
- Health practices and medicines (vaccinations, etc.)
- General Management (building a cage, cleaning living area, feed pans, etc.)

<table>
<thead>
<tr>
<th>Frequency</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Daily</strong></td>
<td>Things done once or twice a day</td>
</tr>
<tr>
<td></td>
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<tr>
<td><strong>Weekly</strong></td>
<td>Things done once or twice a week</td>
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<tr>
<td><strong>Monthly</strong></td>
<td>Things done once a month</td>
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<tr>
<td><strong>Yearly</strong></td>
<td>Things done one time or occasionally throughout the year</td>
</tr>
</tbody>
</table>
**MARKETING**

One of the most important parts of any market animal project is marketing. This may include writing letters and talking to prospective buyers. Color in the face, a smiling face is a good action, a frowning face is a bad action. (see the example)

<table>
<thead>
<tr>
<th>Good Marketing Practice</th>
<th>Poor Marketing Practice</th>
</tr>
</thead>
<tbody>
<tr>
<td>![Smiley Face] Send a picture to your potential buyers</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Send a reminder to attend the auction</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Let an adult talk to the buyer instead of you talking to them</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Know what kind of feed you used if asked</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Only go to grocery stores or the banks</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Make sure to visit your previous buyers</td>
<td>![Sad Face]</td>
</tr>
<tr>
<td>![Smiley Face] Only thank those who agree to be listed as a potential buyer</td>
<td>![Sad Face]</td>
</tr>
</tbody>
</table>

**WHAT DOES YOUR TURKEY NEED?**

(have an adult help you read the following & then circle those items that chickens need)

All living creatures need certain things to survive, like food, water and shelter. Farmers take care of their animals to make sure they are healthy and comfortable. If any chickens are sick the farmer will treat them with the help of a veterinarian. Turkeys like to find bugs to eat as they scratch the ground.

- ![Farmer Icon] Farmer
- ![Cake Icon] Cake
- ![Chocolate Chips Icon] Chocolate Chips
- ![Bugs Icon] Bugs
- ![Veterinarian Icon] Veterinarian
- ![Shelter Icon] Shelter
- ![Water Icon] Water
IDENTIFY THE PARTS OF THE TURKEY
(fill in the boxes in the above picture with the letter corresponding to the correct part)

A. BEAK  F. SHANK  K. CARUNCLE
B. BEARD  G. CROP AREA  L. CROWN
C. COVERTS  H. TOE  M. NECK
D. TOENAIL  I. EAR  N. SNOOD
E. TAIL FEATHERS  J. EYE  O. SPUR
**TRUE OF FALSE**
(circle T for True or F for False)

1. Placing a bird in its carrying crate a couple of times before show day is a good way to train it to be calm when it is in its crate.  
   **T**  **F**

2. When removing a bird from its cage, you should remove its head first.  
   **T**  **F**

3. If your bird moves both legs during posing, keep trying to repose it until you get it to stand still.  
   **T**  **F**

4. When cleaning your bird's feathers, go from head to tail; do not go against the feathers.  
   **T**  **F**

5. A place where poultry are housed or exhibited is a stall.  
   **T**  **F**

6. During judging be alert & smile, look at the judge from time to time and be courteous. Answer the judge’s questions politely using the words “sir” or ma’am."  
   **T**  **F**

7. A cloverbud is a 4-Her ages 5-8 who must have an adult close by when handling their poultry animals.  
   **T**  **F**

8. For your market project you must sell a pen of 3 turkeys.  
   **T**  **F**

9. Each market turkey must weight a minimum of 7 pounds.  
   **T**  **F**

10. All poultry must be checked for pollorum on entry day of Fair at the Oceana County Fair.  
    **T**  **F**

11. You must accumulate 9 points in order to sell your animal, 6 from 4-H meetings and 3 from nonclub points.  
    **T**  **F**

12. You can learn the breeds by studying the Standards of Perfection. It will also tell what a “perfect” bird is.  
    **T**  **F**

13. Water is NOT very important to your turkey, if you forget to give it fresh water frequently it is okay.  
    **T**  **F**

14. You will show your market turkeys during showmanship.  
    **T**  **F**
What Does Not Belong?
In each statement, one word does not belong. X (cross) out that word.

1. Turkeys have: feathers, gizzards, beaks, manes

2. Turkeys eat/drink: insects, green potato skins, pellets, grasses

3. The people who help me take care of and learn about my flock are:
   the police, my club leader, the veterinarian, my parents

4. Turkey breeds: Broad Breasted White, Broad Breasted Bronze,
   White Holland, Suffolk

Finish the Sentences

1. My flock always needs clean, fresh __________________________ to drink.

2. When I grow up I want to be a ____________________________.

3. The best, or most fun, part of my project was: ____________________________
   ___________________________________________________________
   ___________________________________________________________
   ___________________________________________________________

4. The hardest part of my project was: ____________________________
   ___________________________________________________________
   ___________________________________________________________
# IDENTIFY GOOD AND BAD CHARACTER ACTIONS

Color in the face, a smiling face = a good action; a frowning face = a bad action.

<table>
<thead>
<tr>
<th>RAISING and SHOWING an ANIMAL with CHARACTER</th>
<th>RAISING and SHOWING an ANIMAL without CHARACTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Feed Animals on Time</td>
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<tr>
<td>Complain about the judge</td>
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<tr>
<td>Clean cages daily</td>
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<tr>
<td>Thank the judge for their time</td>
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<td>Congratulate whoever places first</td>
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<tr>
<td>Ask for help</td>
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<tr>
<td>Leave animals outside without shelter</td>
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<td>Take others equipment without asking</td>
<td></td>
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<tr>
<td>Have someone else do your record book</td>
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<tr>
<td>Insult competitors</td>
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</tbody>
</table>

How did you show good character this year? Did you help someone, or maybe you treated your animals extra special?

__________________________________________________________________________________________

__________________________________________________________________________________________

__________________________________________________________________________________________
JUST FOR FUN

CONNECT THE LETTERS A-H AND ALSO THEN THE NUMBERS 1-38 TO COMPLETE THE TURKEY. THEN COLOR HIM HOWEVER YOU LIKE.
The 4-H Pledge - Draw a line to the picture that fills in the blank (see the example)

I pledge…

My ____________ to clearer thinking,

My ____________ to greater loyalty,

My ____________ to larger service, and

My ____________ to better living,

for my ________________,

my ________________,

my ________________,

and my ________________.

Number of club meetings held: ___________ Number I attended: ___________
MY STORY

(Interesting things that happened to me and my animal this year, challenges, highlights of my year or anything else I would like to share about my overall experience)

POTENTIAL BUYERS NAMES

As part of your Junior Market project you must personally contact at least five potential buyers before the Oceana County Fair. You are encouraged to seek two new buyers that have not been asked or submitted before. You also must have at least three different buyers than those of your siblings in the market livestock project. Please confirm with your buyers their accurate mailing address (example: post office box vs. a street address). The information on page 14 must be completed and taken to the Oceana County MSU Extension Office on or before the due date where it will be copied and used to send out letters to your potential buyers. This page will remain in your notebooks. This is an Oceana Agricultural Society rule. Failure to comply will result in not being able to sell your animal in the 4-H Market Livestock Sale. Please have all buyers signatures on (1) one sheet as copies need to be made at the MSUE office.
### JUNIOR MARKET/SMALL MARKET POTENTIAL BUYER’S LIST
**TURKEY PROJECT (AGES 5-8)**

<table>
<thead>
<tr>
<th>Name</th>
<th>Club</th>
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</table>

Please print business names, phone numbers and complete addresses clearly.

1. **Contact Name**
   - Business Name
   - Address
   - Phone
   - Signature

2. **Contact Name**
   - Business Name
   - Address
   - Phone
   - Signature

3. **Contact Name**
   - Business Name
   - Address
   - Phone
   - Signature

4. **Contact Name**
   - Business Name
   - Address
   - Phone
   - Signature

5. **Contact Name**
   - Business Name
   - Address
   - Phone
   - Signature

(Must be stamped by the MSU Extension Office)
PICTURES OF YOUR PROJECT
(Please use this page for your project pictures. Add additional pages if you would like)
**NON-CLUB POINTS**

**JUNIOR/SMALL MARKET PROJECT**

(This must be filled out by participant before presenting for signatures at the MSUE office)

<table>
<thead>
<tr>
<th>MEETING NAME</th>
<th>LOCATION</th>
<th>DATE</th>
<th>POINTS</th>
<th>SIGNATURE OF LEADER, SUPERINTENDENT OR MSU STAFF</th>
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**Please note:** This form must be included with your record notebook and turned into the weigh master on entry day of the Fair. You need to accumulate **nine (9) points** to be allowed to sell your animal. **Six (6) of these nine (9) points** must come from club meetings. **Three (3) nonclub points** from other types of meetings (example: clinics, shows, workshops, fair clean-up and/or county-wide awards)
JUNIOR/SMALL MARKET PROJECT
ATTENDANCE RECORD

<table>
<thead>
<tr>
<th>MEETING NAME</th>
<th>LOCATION</th>
<th>DATE</th>
<th>POINTS</th>
<th>SIGNATURE OF LEADER</th>
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