As a member of the 4-H Market Livestock Steer Project, you are required to submit your records as part of an educational project notebook in order to sell your animal at the 4-H Market Livestock Sale. This notebook must be shown to the Oceana County 4-H Market Livestock Committee’s Weighmaster at the time of weigh-in and then entered by you in the Educational Notebook Division of the Oceana County Fair on Entry day.

AGE: ______

The age you enter depends on how old you are or will be on January 1, 2018

Number of years in project: ______

Use this sheet as the first page of your project record book. Fill it out completely.  
Please print neatly.

NAME_________________________________________________

4-H CLUB________________________________________________

BREED__________________________ STEER’S NAME_____________________

LOCATION OF WHERE ANIMAL IS RAISED ________________________________
JUDGE'S SCORE/COMMENT SHEET

(PLEASE DO NOT REMOVE, PLACE THIS SHEET IN SHEET PROTECTOR OR GLUE TO COVER). This sheet must be kept free for the judge to write their comments.

This sheet should help each 4-H'er understand their ribbon placing.

A. **Specific educational value or worth**
   - ___ All questions were answered completely
   - ___ All calculations were correct
   - ___ Calculations were incorrect
   - ___ Questions were not completely answered
   - ___ Questions were not answered (missed questions)

B. **Notebook contains all project records**
   - ___ Notebook contained all project records and were fully completed
   - ___ Notebook contained additional project related information (research materials etc.)
   - ___ Project records were incomplete
   - ___ There was no additional project related information

C. **Accuracy, neatness and general appearance**
   - ___ Notebook was neat in appearance (typed/hand printed)
   - ___ Notebook pages were clean and stain free
   - ___ Notebook pages were in order and complete
   - ___ Notebook pages were out of order and missing pages
   - ___ Notebook was difficult to read and messy
   - ___ Notebook had wrinkled and stained pages

Other Comments: ________________________________________________________________

______________________________________________________________________________

______________________________________________________________________________
1) GENERAL GUIDELINE INFORMATION

2) JOURNAL OF CARE

3) PROJECT INFORMATION
   a) Information & Feed Records
   b) Other Project Expenses
   c) Project Efficiency Information
   d) Marketing

4) SPECIFIC PROJECT KNOWLEDGE
   a) Steer Breeds
   b) Steer Parts
   c) Steer Retail & Wholesale Cuts Identification
   d) Miscellaneous Project Knowledge

5) YOUR PROJECT INFORMATION
   a) Project Progress & Management Records
   b) 4-H Knowledge & Activities

6) BUYERS NAMES

7) NON-CLUB/CLUB POINTS SHEETS

8) PICTURES OF YOUR PROJECT (1 page)

APPENDIXES (OPTIONAL):

   A. PICTURES OF YOUR PROJECT (additional pictures)

   B. FEED INFORMATION (example: feed labels etc.)

   C. ADDITIONAL INFORMATION ABOUT YOUR PROJECT
      a. Information you found in reference materials
      b. Information located off the internet
      c. Information gathered from your feed representative
      d. Any other information
This record book is part of your 4-H Market Steer Project. By keeping records up-to-date you will be able to see how much progress you make as you set goals and work to accomplish them. Write neatly and clearly. Feel free to add extra pages.

**PROJECT PICTURES**

Pictures are a required part of this notebook. Taking pictures of your project animal throughout the project will indicate how your animal has grown and developed. Add pictures to your notebook on a separate piece of paper.

**SCORING CRITERIA**

The following breakdown will be used during the judging process of all market livestock notebooks.

- **A. Specific educational value or worth** 30%
- **B. Creative way of showing what has been learned** 10%
- **C. Notebook contains all project records** 50%
- **D. Accuracy, neatness and general appearance** 10%

Note: Reference materials used for the specific project knowledge include:

a. Extension publication 4-H 1188 – Your 4-H Market Steer Project
b. State 4-H Market Project Notebook
c. 4-H Skills for Life Animal Series – Beef 1, 2 & 3
   (All beef leaders have a set of these resources and they are available on a check-out system at the MSU Extension)
d. Other MSU Extension Office notebooks & websites
JOURNAL OF CARE

The 4-H Market Livestock Committee is requiring all 4-H Market Livestock members to complete the “Journal of Care” so the judge may see the time, effort and care you have put into learning about your animal.

** It will be assumed that you walked & fed your animal, but what additional things have you done such as; washed, clipped, trimmed, foot care, health practices, medicines, general maintenance (cleaning living & feed area), halter broke, training, had vaccinated, etc. **

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JOURNAL OF CARE (continued)

MAY:

JUNE:

JULY:

AUGUST:

I, ________________________________, do attest and certify that this 4-Her has cared for the animal in a responsible manner while housed on my property. I also understand that integrity & responsibility are important to this 4-H experience.

______________________________  ________________
Signature of Property Owner Date

(If housed on own property have parents sign)
PROJECT INFORMATION

The start of the project will be the date the exhibitor placed the animal on feed. The end of the project will be weigh-in at fair.

Project Start Date _____________  Project End Date ______________

What month was your steer born? _________________

Please fill in the following information about your steer.

<table>
<thead>
<tr>
<th>Steer's RFID Number</th>
<th>Breed</th>
<th>Date of Purchase</th>
<th>Price or Value</th>
<th>Starting Weight</th>
<th>Ending Weight</th>
<th>Total Pounds Gained</th>
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Note: Ending Weight - Starting Weight = Total Pounds Gained

MONTHLY FEED RECORD & EXPENSES

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<th>Month</th>
<th>Type of feed used- (grain, silage, hay, pasture, etc.)</th>
<th>Supplements (if any used)</th>
<th>Amount (indicate lbs, bales, etc.)</th>
<th>Cost or Value of feed used for the month</th>
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### MONTHLY FEED RECORD & EXPENSES (cont.)

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**Total Feed Costs for Project** $ ____________
EXPENSES OTHER THAN FEED

The 4-H Market Livestock Committee would like you to keep a running list of all of your expenses -- veterinary charges, bedding, insecticides, trucking, insurance, interest paid on money borrowed, housing etc.

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<th>Vet Charges</th>
<th>Bedding</th>
<th>Insecticides</th>
<th>Equipment/Fitting &amp; Showing Supplies</th>
<th>Trucking</th>
<th>Shearing or Clipping</th>
<th>Advertising/Marketing</th>
<th>Miscellaneous (specify)</th>
<th>Yardage would be included here</th>
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4-H Fee

TOTALS
**PROJECT EFFICIENCY INFORMATION**

Value of Animal at Time of Purchase  = ________________

\[
\frac{\text{Total lbs. of Gain}}{\text{Days on Feed}} = \frac{\text{Average Daily Rate of Gain}}{}
\]

\[
\frac{\text{Total Feed Cost}}{\text{Total lbs. of gain}} = \frac{\text{Feed Cost per Lbs. of Gain}}{}
\]

\[
\frac{\text{Total lbs. of feed fed}}{\text{Total lbs. of gain}} = \frac{\text{Lbs. of Feed fed per lb. of Gain}}{}
\]

\[
\frac{\text{Total Feed Expense}}{\text{Cost of Animal}} + \frac{\text{Total Feed Expense}}{\text{Other Expenses}} = \frac{\text{Total Project Expense}}{(TE)}
\]

Beef animals are sold by the pound at a Large Animal Sale Auction. Find out what bid price (per lb) you need to get at the Large Market Auction to **break even** on your market Beef Project.

\[
\frac{\text{Total Expenses (TE)}}{\text{Final Weight (FW)}} = \frac{\text{Break Even Price (BE)}}{\text{(or total cost per pound to raise your animal)}}
\]

What is the current selling price of beef (per lb.)? __________________________

Where did you find the current selling price? __________________________________

(If your source was a person, ask them where they got this information)

Would you have been able to make a profit selling on the open market? __________

Why or why not? _____________________________________________________________

__________________________________________________________________________

__________________________________________________________________________
MARKETING

One of the most important parts of any market animal project is marketing. This includes writing letters, talking to buyers and making sure that you thank previous buyers in a timely fashion. What did you do to market your animal this year?

_______________________________________________________________________________________

_________________________________________________________

_______________________________________________________________________________________

_______________________________________________________________________________________

PROJECT KNOWLEDGE

BREEDS - Fill in the crossword puzzle with the correct breed

ACROSS
1. Developed as a draft animal, the most important traits are extreme size & strength. They are the largest cattle in the world.

2. White faced, red cattle which are known for their mothering & foraging ability plus very docile disposition.

3. White faced, red or yellow breed noted for good milk production. American versions are black or red with a blazed face.

4. Large framed, red & white in color from France. This is the largest French breed of cattle.

5. Solid black polled are the most numerous cattle in the US and are known for high quality carcasses.

6. Large muscled, red to gold breed from the French regions of Limousin & Marche.

7. Originally called Durhams this British breed can be red, white or roan in color. They were used for milk production.

DOWN:
1. Large frame, solid white breed from France, known for their fast growth rates.

2. White faced, red cattle which are known for their mothering & foraging ability plus very docile disposition.

3. White faced, red or yellow breed noted for good milk production. American versions are black or red with a blazed face.

4. Large framed, red & white in color from France. This is the largest French breed of cattle.

5. Solid black polled are the most numerous cattle in the US and are known for high quality carcasses.

6. Large muscled, red to gold breed from the French regions of Limousin & Marche.

7. Originally called Durhams this British breed can be red, white or roan in color. They were used for milk production.

WORD BANK (not all breeds will be used)

ANGUS  GELBVIEH  PIEDMONTSESE
BEEFALO  HEREFORD  PINZGAUER
CHAROLAIS  LIMOUSIN  SHORTHORN
CHIANINA  MAINEANJOU  SIMMENTAL
PROJECT KNOWLEDGE (cont.)

STEER PARTS-
Fill in the number that matches the part of the steer

____ Arm
____ Back
____ Brisket
____ Cod
____ Crest
____ Crops
____ Dew Claw
____ Dewlap
____ Elbow
____ Face
____ Fore Flank
____ Forehead
____ Forerib (heart girth)
____ Hind Flank
____ Hock
____ Hoof
____ Hook Bone
____ Knee
____ Loin
____ Muzzle
____ Neck
____ Paunch or belly
____ Point of Shoulder
____ Poll
____ Ribs
____ Round
____ Rump
____ Shank
____ Shoulder
____ Shoulder vein
____ Switch
____ Tailhead
____ Top of Shoulder
WHOLESALE CUTS OF BEEF

Fill in the name of number that coincides with the correct part.

_____ Brisket
_____ Chuck
_____ Flank
_____ Loin
_____ Plate
_____ Ribs
_____ Round
_____ Shank

RETAIL CUTS - write the correct letter next to the cut below

_____ BRISKET
_____ RIB STEAK
_____ SIRLOIN STEAK
_____ CHUCK ROAST
_____ ROUND STEAK
_____ STEW BEEF
_____ FLANK STEAK
_____ RUMP ROAST
_____ T-BONE STEAK
_____ GROUND BEEF
_____ SHORT RIBS
PROJECT KNOWLEDGE (cont.)

1. What are 2 signs of a sick steer?

__________________________________________  _____________________________

2. What is a name of a contagious skin disease of cattle? ___________________________

3. What are 3 pieces of equipment used to fit a steer?

__________________________________________  _____________________________  _____________________________

4. Name the 5 nutrient groups: ___________________________  ___________________________

__________________________________________  _____________________________  _____________________________

5. Name 3 Animal Agricultural Careers:

__________________________________________  _____________________________  _____________________________

6. Why is it important that your animal have a permanent ID?

____________________________________________________________________________

____________________________________________________________________________

____________________________________________________________________________
PROJECT PROGRESS AND MANAGEMENT RECORD

1. Why did you pick the steer that you did?

__________________________________________________________________________
__________________________________________________________________________
__________________________________________________________________________

2. What was the best feature of your market steer this year?

__________________________________________________________________________
__________________________________________________________________________
__________________________________________________________________________
__________________________________________________________________________

3. What feature of your market steer could use improvement?

__________________________________________________________________________
__________________________________________________________________________
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4. Tell how you trained and prepared your animal(s) for show.

__________________________________________________________________________
__________________________________________________________________________
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__________________________________________________________________________
4-H ACTIVITIES

Number of club meetings held: _______  Number you attended: _______

List any club activities in which you have:
- participated in
- responsibilities which you have assumed

(for example: Community service events, workshops, judging contest, clinics, and offices held)

<table>
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<th>Activity</th>
<th>Date</th>
<th>Location</th>
<th>Placing, Position or Comments</th>
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Find, and circle, the following “4-H” words in the puzzle below
(they may be up, down, forwards or backwards)

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MY 4-H STORY

(Interesting things that happened to me and my animal this year, challenges, highlights of my year or anything else I would like to share about my overall 4-H experience)

POTENTIAL BUYER’S NAMES

As part of your 4-H Market Livestock Project, you must personally contact at least five potential buyers before the Oceana County Fair. You are encouraged to seek two new buyers that have not been asked or submitted before. **You also must have at least three different buyers than those of your siblings in the market livestock project.** Please confirm with your buyers their accurate mailing address (example: post office box vs. a street address). The information on page 15 must be completed and taken to the Oceana County MSU Extension Office on or before the due date where it will be **copied** and used to send out letters to your potential buyers. This page will remain in your notebooks. This is a Market Livestock Committee rule. Failure to comply will result in not being able to sell your animal in the 4-H Market Livestock Sale.
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*Please print business names and complete addresses clearly.*

(Must be stamped by the MSU Extension Office)
**YOUR PROJECT PICTURES**

Please use this page for your project pictures. If you have more than 1 page of pictures please use the appendix section to include those pictures. The judges appreciate captions so they know what the picture is portraying.